

Concord University RFP # CU2207 Nursing Simulation Room Addendum

The purpose of this addendum is to add a Piggyback Clause to the Nursing Simulation Room RFP terms and conditions and provide a Q&A to answer the questions received from prospective vendors.

Piggyback Clause. Concord University reserves the right to extend the terms, conditions, and prices of this contract to other Institutions (including privately owned) who express an interest in piggybacking on this contract. Each of the piggyback institution will issue their own purchasing documents for the goods/services. Contractor agrees that Concord University shall bear no responsibility or liability for any agreements between Contractor and the other Institution(s) who desire to exercise this option.

RFP# CU2207 Q&A

Concord University extends its thanks to the vendors who have submitted questions about our Nursing Simulation Room RFP. Below is a list of answers to the questions we received.

1. The RFP states that the specifications given are mandatory and must be met for a bid to be considered. Will the University consider alternate bids that do not meet the given bid specifications?

Concord will consider proposals that meet the requirements of Section 4 of the RFP. The vendor should try to meet the specifications of Exhibit F to the greatest extent possible. If not all of the exact specifications of Exhibit F can be met, please provide an alternative solution that fits within the Scope of Services set forth in Section 4. That said, the following requirements are non-negotiable:

The selected vendor must be the manufacturer of a product portfolio that includes all of the following simulation equipment in order to support Concord University with current and future training needs.

- High fidelity patient simulators
 - Adult Prehospital
 - Birthing
 - Pediatric
 - Infant
- Mid fidelity patient manikins
 - Adult Nursing
 - Adult EMS
- Simulated medical equipment
 - Defibrillator
 - Ventilator
 - Anesthesia machine
 - Transport ventilator
- Task trainers to include
 - Venipuncture training aids
 - Suture training aids
 - Ultrasound trainers
 - Infusion trainers
- Simulation Management System
 - Web-based audiovisual software and hardware

In addition to this simulation equipment, the selected vendor must have the capabilities to support Concord University with the following services, as necessary:

- Training needs analysis

- Simulation center design
- Staffing services
- Operations management
- Installation
- Product training conducted by clinical educators
- Warranty, support, and maintenance
- Free training courses hosted at vendor's facility
- Accreditation support

2. The bid states that University will award one vendor the entire bid. Will the University consider partial bids, and consider granting partial awards?

No. Concord is looking for a turnkey solution for one vendor to provide all required items/services for the nursing simulation room. If a vendor cannot provide all of the requested items/services, they may submit a joint proposal to subcontract with one or more vendors who can, in conjunction, provide the services as required in Section 4.

3. Can you provide a floor plan of the simulation center, as to bid accurately on number of Audio-Visual items and recorded areas?

This can be provided upon request.

4. Would the University consider extending the due date, to give vendors more time to prepare a considered response?

No.