# ANNUAL FINANCIAL REPORT

## MISSION

The Concord University Foundation, Inc. was established in 1974 as a non-profit 501(c)(3) organization whose mission is to grow charitable resources, enhance the University's reputation, and strengthen relationships with alumni and friends of Concord.



## MEET THE DEVELOPMENT TEAM

#### Joshua D. Cline, Executive Director of Advancement

Josh works closely with major donors, foundations, and organizations who support The Foundation, as well as groups working to better the surrounding region. If you have questions about how you can support Concord, Josh is always available to answer questions and give guidance to help you make a meaningful impact with your contribution.



#### Blake Farmer '17, Director of Alumni and Donor Relations

Blake is a proud Concord University alumnus and has worked on the Advancement Team since graduating in 2017. Alumni, friends of Concord, community members, and supporters of The Foundation can contact Blake to reconnect with their alma mater and learn the many ways to engage with Concord University.



### Jacob Harmon, Development Officer

Jacob has spent the past two years getting to know alumni and friends of Concord to strengthen the ability of The Foundation to support the university, faculty, and students. If you have questions about starting a fundraising event on campus or reaching out to prospective donors you personally know, reach out to Jacob. He is eager to meet people you know and coordinate your ideas with Foundation efforts.



#### Ashley Ward '14, Manager of Annual Giving

Ashley, a Concord University alumna, has a passion for building relationships and fostering communication. Reach out to her for guidance or collaboration on needs supported by The Concord Fund, which includes areas of greatest need, access and affordability, and campus projects. Every amount donated impacts the campus community and the future of the institution.



### Hillary Williams '07, Foundation Controller

Hillary, a Concord University alumna, supports the operations of The Foundation by providing administrative, accounting, finance, and technical support. She works with external auditors and supports the work of the Foundation Board of Directors.



#### Sara Hart, Advancement Services Coordinator

Sara's work with The Foundation includes processing gifts, supporting campus groups, updating the database to make sure you stay connected to Concord University. Reach out to Sara if you have any questions concerning your donation to The Foundation or to update your contact information.



## FOUNDATION BOARD

Ms. Jennifer Ware '88, Chair

Mr. Kevin Powell '89, Vice Chair and Development Committee Chair

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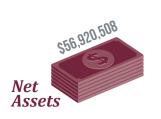
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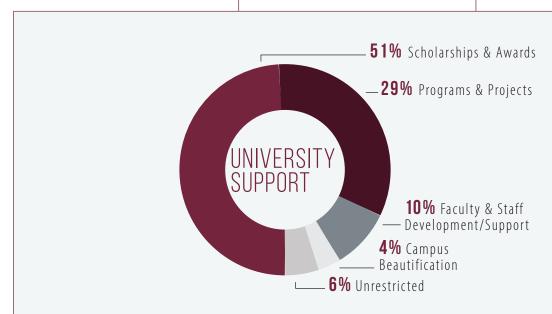
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## YEAR IN REVIEW 2023-2024









## IMPACT SCHOLARSHIPS

## Pathways Scholarship

The graduation rates among recipients of the Pathways Retention Scholarship are higher than the university average. The Foundation awards fifty \$2,000 scholarships each year, thanks to the generosity of donors and The Maier Foundation.

For every \$60,000 the Foundation raises each year through donor support, the Maier Foundation donates another \$60,000.

TOTAL SUPPORT \$1,861,078.77

Visit concord.edu/ donatetopathways to support this important scholarship fund.

## The Gap Fund

This fund provides small grants to undergraduate students at Concord who have high unmet financial need or could drop out of college due to a personal hardship or emergency.

## FINANCIAL POSITION

## June 30, 2023 and June 30, 2024

These condensed financial statements are derived from audited financial statements of the Foundation. BrownEdwards Certified Public Accuntants issued an unmodified opinion on the Foundations financial statements as of June 30, 2024.

Assets	2023	2024
Cash	503,833	573,785
Contributions Receivable	251,671	225,000
Dividends and interest receivable	19,946	30,903
Other receivable	917	
Cash restricted for long-term investment & by agency relationships	227,949	338,555
Investments	49,718,591	54,908,469
Inventory	2,493	2,458
Prepaid expenses	39,892	
Property & equipment, net	813	195
Funds held in trust by others	711,743	841,143
Total assets	\$51,477,848	\$56,920,508
Liabilities	2023	2024
Accounts Payable	125,434	41,853
Amounts held on behalf of others	6,120,741	6,674,287
Annuity obligations	28,714	28,679
Total Liabilities	\$6,274,889	\$6,744,819
Net Assets	2023	2024
Without donor restrictions	642,240	844,963
With donor restrictions	44,560,719	49,330,726
Total net assets	45,202,959	50,175,689
Total Liabilities and Net Assets	\$51,477,848	\$56,920,508



## **ACTIVITY**

## *June 30, 2023 and June 30, 2024*

Revenues & Other Support	2023	2024
Gifts & Grants	876,005	\$1,131,663
In-Kind Support	68,988	\$97,419
Interest & Dividends	1,217,711	\$1,176,093
Net Gains on Investments	2,884,383	\$4,431,956
Change in Split Interest Agreements	(3,430)	\$(6,865)
Change in Funds Held by Others	58,794	\$129,400
Total Revenues & Other Support	\$5,102,451	\$6,959,666
Expenses	2023	2024
University Support		
Student Support	844,542	\$947,575
Faculty/Staff Development	18,169	\$23,680
Compensation for Services		
Other Support Expenses	657,334	\$529,346
Management & General	411,100	\$459,080
Fundraising	26,518	49,242
Total Expenses	\$1,957,663	\$1,986,936
Change in Net Assets	\$3,144,788	\$4,972,730
Net Assets	2023	2024
Beginning	\$42,058,171	\$45,202,959
Ending	\$45,202,959	\$50,175,689



## CASH FLOWS

## June 30, 2023 and June 30, 2024

Investment Activities	2023	2024
Sales & Maturities of Investments	8,292,203	\$1,463,916
Purchase of Investments	(9,114,669)	\$(2,221,838)
Purchase of Office Equipment	(3,705)	
Net Cash from Investing	(\$822,466)	\$(757,922)
Financing Activities	2023	2024
Contributions Restricted for long-term investment	494,791	\$303,885
Annuity Agreements	(1,725)	(6,900)
Net Cash provided by financing activities	\$493,066	\$296,985
Net increase (decrease) in cash and cash equivalents	\$55,513	\$180,558
Cash & Cash Equivalents	2023	2024
Beginning	676,269	\$731,782
Ending	731,782	\$912,340
*Supplemental Disclosure		
Reconciliation of cash, cash equivalents & restricted cash		
to the statements of financial positions:	2023	2024
Cash & Cash Equivalents	503,833	\$573,785
Restricted cash for long-term investment & by agency relationships	227,949	\$338,555
	\$731,782	\$912,340





## 2023-2024 FUNDS & SCHOLARSHIPS

July 1, 2023 - June 30, 2024

The Concord University Foundation is proud to manage over 260+ funds totaling \$40,906,380.

### New funds for the 2023-2024 fiscal year include:

Mary Jane Hobart Scholarship Daniel W. Farley, Ph.D. Scholarship Andrew Jackson (Jack) Lilly Memorial Scholarship Evelyn Lilly Blake Endowed Science Fund Lawrence J. Pace and Nettie Elswick Pace Scholarship

## SCHOLARSHIP RECIPIENTS

### by Major

## **Business Administration** Education Fine Arts **Health & Training** Humanities **Mathematics & Computer Science Natural Sciences** 11% Nursing Regents, None Declared

## by Residence





OUT OF STATE

OUT OF STATE

## LIST OF FUNDS AND SCHOLARSHIPS

	A 0 A 66 - 1 - 1 - 124	C.L. L. L.L.		Cool (Dodo Colodo do Colo
	Access & Affordability	Scholarship	Hazel Morgan Booth	Cook/Rado Scholarship
	ACT Scholarship (Dorothy Dunbar Scholarship and	BB&T Scholarship Fund	Scholarship	Clifford E. and Linnie M. Coon Scholarship
	Arbutus Heath Scholarship) Glen M. and Jane Akers	Beasley/Dressler Memorial Scholarship	The CUAA Bowman-Fraser Graduate Scholarship	Covey Family Scholarship
	Scholarship	Henry Clay Beavers Scholarship	Dr. Branson Scholarship	Lt. Aaron L. Crook Memorial Scholarship
	Alderman-Given Business Scholarship	Mary Edna Beckett Natural	Joel Brewster Scholarship	Cruise/Cabot Eminent Scholar
	Hildred Smith-Allard Music	Science Fund	CUAA Alumni Brick Project	Endowment
	Endowment	The CUAA Mary Edna Beckett Scholarship	Ronald Burgher Scholarship	George Cruise Foundation Scholarship
	Gregory M. Allen Scholarship	Eddie Bender Scholarship	Division of Business International Travel	David Darnell Athletic
	Gregory and Mary Aloia Veteran Scholarship	Lester-Bennett Scholarship	Scholarship	Scholarship
	Elisabeth "Libby" Alvis	Arthur J. and Irene K. Benson	Bussard Scholarship	The CUAA Caroline Dawson Ward Scholarship
	Memorial Scholarship	Scholarship	Butcher Minority Trust Fund	Frank and Fannie Dean
	John C. and Ruby Anderson Scholarship	The CUAA Sue Berger Everett Scholarship	Arthur Butcher Scholarship	Scholarship
	J. W. "Bill" Anderson	Professor P.C. Bibbee	Darrell K. Cales Scholarship	Maxey/Deel Scholarship
	Scholarship	Scholarship	Campus Projects & Infrastructure	Lucy Sneed DeNuzzo Scholarship
	Sadie Sue Anderson Scholarship	Leola Hoke Bingham Music Scholarship	Friends of the Carillon and Pipe Organ Fund	Thomas and Charlotte Deskins Scholarship
	Aramark Scholarship Fund	Eugene Bingham Athletic Scholarship Fund	Carter Family Fund	Dale & Jean Dickens
	Michael "Mikey" Atwell Scholarship	Louis Bingham Basketball	The Carucci-Goss	Scholarship
	BC Book Award (Nancy	Scholarship	Fund for Excellence	Mary Lou Dickenson Scholarship
	Shannon Book Fund)	Louis Bingham Football Scholarship	William B. Caruth, Sr. Scholarship	Michael Donato Music
	Carl Azzara Music Colloquium Endowment	Louis Bingham Teacher	William B. Caruth, Jr., and Robert Preston Walters	Scholarship  Margaret Edmunds
	Carl H. Bailey Scholarship	Scholarship  Evelyn Lilly Blake Endowed	(Memorial Music Scholarship)	Scholarship
	Elizabeth Brock Bailey Scholarship	Science Fund	Sheila Chipley Scholarship	George and Dori Edwards Memorial Scholarship
	James Bailey Scholarship	Lisa Blankenship Memorial Scholarship	Harry Christie Scholarship	Princeton Elks Memorial
	Virginia Bailey Scholarship	Dr. Jerry Blatt Scholarship	Cierzniewski Library Fund	Scholarship
	Walter and Phyllis Bailey Memorial Scholarship	Dr. Jerry Blatt Memorial Fund	William W. and Olivia F. Clark Scholarship	Robert Ellison Scholarship
	Homer K. Ball Memorial Scholarship	Bluefield Regional Medical Center Scholarship	Classified Employees Scholarship	Endowment Fund (General Scholarship Fund)
Yankee Barbakow Family Scholarship		Edward Theodore (Ted) Boggess Scholarship	Harry and Shirley Cline Memorial Scholarship	Concord Faculty Scholarship
				Larry Fanning Scholarship
	David Bard Scholarship	The Wayne and Cassandra Bolen Scholarship Fund	Professor Jim Coiner '60 Advertising & Graphic Design	Daniel W. Farley, PhD Scholarship
	The Cynthia Wegley Barnette Nursing Scholarship	The CUAA Bolen Scholarship	Scholarship	Tommy M. and Mary J. Farmer
	The CUAA Laurence E. Bavless	S. Boninsegna Scholarship	Conn-Weld Industries, Inc. Scholarship Fund	Scholarship

Scholarship Fund

The CUAA Laurence E. Bayless

S. Boninsegna Scholarship

### LIST OF FUNDS AND SCHOLARSHIPS

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### LIST OF FUNDS AND SCHOLARSHIPS

Peterstown High School Scholarship Phi Sig-Phi Mu Chapter Scholarship

Maxine Poe Scholarship

Henry P. Porter, Senior and Mary Gravatt Porter Memorial Scholarship

H. E. "Skip" Powell Scholarship

Jonathan Powell Hope Foundation Scholarship

Nelrose Richards Price Scholarship

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Josephine Lilly Rorrer Memorial Scholarship Fund A

Josephine Lilly Rorrer Memorial Scholarship Fund B

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Rupert High School '56 Scholarship

Beryle Santon Scholarship

Student Government Association Scholarship

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Jerry Ray Willis Scholarship

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Thomas G. Wilson Memorial Scholarship

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Adam Wooten Scholarship

Lorene Mae McKenzie Worrell '35 **Education Scholarship** 



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July 1, 2023 - June 30, 2024

The CU Foundation would like to recognize our generous donors for their support this past year. Thank you!

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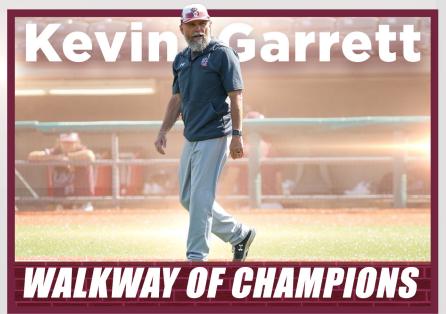
A memorial gift is a wonderful way to honor a special person while at the same time helping others. Thoughtful memorial gifts made in a loved one's name are used to help Concord students achieve their academic goals. The Concord University Foundation would like to express our condolences to those that have lost loved ones this year. We are honored that so many of you have chosen to give back with these memorial donations.

The names listed under each of those are the individuals that have made memorial contributions in their honor.

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